



The Global Network for Infrastructure & Energy Practitioners

Your Guide to 2019

WHAT CAN IPFA DO FOR YOU?

Being part of IPFA's community of 650+ members offers you a unique opportunity to:

- ▶ **Connect** with the world's largest infrastructure and energy network.
- ▶ **Educate** your entire team through knowledge shared at our events, webinars and training programmes.
- ▶ **Influence** through working committees and steering groups to stimulate new ideas and examine key issues.
- ▶ **Shape industry trends** to further enhance and improve future projects.
- ▶ **Plug into industry experts** and thought leaders.

“**IPFA is the go-to organisation** for anyone who is seeking to participate in the **global infrastructure market.**”

Bill Banks | Global Infrastructure Leader, EY

IPFA GLOBAL SERVICES



OUTREACH

Expand your network
& promote your brand
to 20k contacts



WEBINARS & ONLINE CONTENT

Access to interactive
webinars & an
on-demand library

FLN

FUTURE LEADERS NETWORK

Develop your next
generation of leaders



TRAINING

Discounted industry
training courses



GLOBAL EVENTS

100+ briefings focused
on infrastructure &
energy

OUTREACH

IPFA offers various profile-raising opportunities to showcase your expertise and extend your outreach within IPFA's global community of 650+ corporate members.



HOSTING OPPORTUNITIES

Host a webinar, event or FLN session on a topic of your choice.



HAVE SOMETHING TO SAY?

Put yourself (or a colleague) forward as a speaker or panel member.

FACILITATED INTRODUCTIONS

We can help you expand your network by directly connecting you to our global contacts. You can also find local practitioners via our online Member Directory.

SHARE YOUR NEWS

Disseminate your publications and reports to our global membership. Post updates and join in the discussion in our LinkedIn Group  or connect with us on Twitter (IPFA_) 

“The IPFA community is a fun way to share knowledge, collaborate with high performing like-minded individuals and also get invited to best-in-class workshops and webinars.”

Abhi Datta, Project Controls Manager, Westconnex | Sydney Motorway Corporation



IPFA GLOBAL OPERATIONS

120+ events, webinars and training courses across 40+ countries

In 2019 we will continue to deliver events and Future Leaders Network (FLN) sessions across our established regional branches. We are expanding our online content, which ranges from industry documents and reports to fact sheets to exclusive industry updates via interactive webinars.

We are widening the range of courses offered by IPFA Training available worldwide. IPFA Training courses provide a comprehensive understanding of project finance, negotiating techniques and ways to successfully implement project finance deals. The programmes have been tailored to suit each market and are delivered by experts with both local and international experience. Additionally, we can create and deliver bespoke and tailored in-house training courses that are designed to suit your organisation's requirements.

Browse the breakdown of 2019 activities across the next few pages.

*Please note this is not the finalised pipeline. We work on short lead times to remain responsive to new developments and announcements within the market.

Get **discounts** for external industry Conferences! 
Ask our team to find out more.

AFRICA

Established in 2005

IPFA has three established branches across the continent, each running an annual pipeline of events and webinars.

EAST AFRICA

Events coordinated across Kenya, Rwanda, Tanzania and Uganda.

SOUTH AFRICA

Events as well as FLN activities held in Johannesburg.

Feb | The Draft Integrated Resource Plan

Topics in development

The Infrastructure Stimulus Package
Energy and the 4th industrial revolution

WEST AFRICA

Annual event held in Nigeria.

FUTURE LEADERS NETWORK

FLN

The FLN offers a dynamic and informative platform for the industry's aspiring Future Leaders through a series of interactive & social briefings and webinar.

SOUTH AFRICA | 2-3 briefings in Johannesburg

AMERICAS: USA

Established in 2008

▶ 8-11 ANNUAL BRIEFINGS & WORKSHOPS

NYC - 6-8 events

Mar 14 | If You Build It, Will They Come? A Look at Renewable M&A

Transactions in the U.S.

Apr | An Outlook on Latin America

May | Opportunities in US Renewable Energy

Topics in development

Airport P3s

Diversity & Inclusion

Higher Education P3s

Innovation in Infrastructure

Offshore Wind

CHICAGO

Apr 17 | Infrastructure and P3 in Chicago and Illinois

LOS ANGELES

Mar 7 | Arriving at the Speed of Sound - Hyperloop One & Mobility

D.C.

Apr 4 | The Future of Mobility

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US | 2 briefings in New York City plus Site Visits



AMERICAS: CANADA

Established in 2009

VANCOUVER - 2 events

Jan 31 | Owner Due Diligence & Recourse Rights - P3 Procurements

Hosted by Borden Ladner Gervais

TORONTO - 4 events

Feb 27 | The Canada Infrastructure Bank - Unlocking Infrastructure Projects

Hosted by KPMG

Mar | Value Capture – The Interface Between Infra and Real Estate

Jun | Networking Summer Drinks Reception

Hosted by Deloitte

OTTAWA - 1 event

Sep | An Update Post-Election

Topics in development

Renewables, Power & Transmission

US Market Update

The Third P in PPPs – Understanding the Model

AMERICAS: LATIN AMERICA

Established 2011

IPFA's Latin America Branch runs an annual pipeline of events in Argentina, Brazil, Colombia, Mexico and Peru.

ASIA

Established in 2009

▶ 8-10 ANNUAL BRIEFINGS & WORKSHOPS

BEIJING

Q2 | PPPs in China

HONG KONG

Q1 | Corporate PPAs in Asia

SINGAPORE

Q1 | Offshore Energy

Topics in development

Energy from Waste
Unsolicited Proposals
Airport Concessions
Multilateral Agreements & Sustainability Goals in Project Finance
Projects in Indonesia

Other event locations

Indonesia, Myanmar, Vietnam

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ASIA | 2 briefings in Singapore

ASIA: JAPAN

Established in 2017

▶ 3-4 ANNUAL BRIEFINGS & WORKSHOPS

TOKYO

21 Feb | Assessing Environmental Risks in Credit Analysis  Hosted by Moody's Investors Service

Q2 | New Technologies in Infrastructure and Energy

Topics in development

Asian Infrastructure Update

Renewable Energy

Energy Storage

Airports & Transportation



AUSTRALIA

Established in 2005

▶ 10-12 ANNUAL BRIEFINGS & WORKSHOPS

SYDNEY

21 Feb | Analysis of the Sale of WestConnex  Hosted by Allens

25 Mar | Introduction to Australia's Federal Agencies  Hosted by King & Wood
Mallesons

May | Energy from Waste Hosted by Investec

MELBOURNE

14 Mar | Victorian Government Update  Hosted by K&L Gates LLP

Jun | Project Bonds & Alternative Financing Hosted by MUFG

Topics in development

Government Updates from NSW & NZ
Renewable & Energy Transition
Energy Storage
The Future of PPPs
Social & Affordable Housing
Case Study Events

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AUSTRALIA | 4-6 briefings across
Sydney & Melbourne

EUROPE: CONTINENTAL EUROPE

Established in 2004

▶ 20-21 ANNUAL BRIEFINGS & WORKSHOPS

BELGIUM - 2 events

21 Mar Brussels | **National Pact for the Strategic Investments** 

Hosted by AG Insurance

GERMANY - 4 events

Apr Frankfurt | **Expected Loss in Project Finance: The Importance of Severity Analysis**

Hosted by Scope Ratings

Q2 | **Merging of Infrastructure & Energy Sectors**

Q4 | **10 Years of a Model, What has the Market Learnt?**



NETHERLANDS - 4-5 events

31 Jan Amsterdam | **Call for Action – Financing Circular Economy**

Co-hosted by ABN AMRO and Arup

Q2 | **Digital Infrastructure**

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CONT. EUROPE | **3-4 briefings in Belgium & The Netherlands**

9 May Brussels

Topic in development

Hosted by NautaDutilh

Jun Rotterdam

Topic in development

Hosted by RebelGroup

EUROPE: CONTINENTAL EUROPE & TURKEY

▶ 20-21 ANNUAL BRIEFINGS & WORKSHOPS

FRANCE

16 May Paris | Western Africa Energy

Hosted by Ashurst

ITALY

Q2 | African Market Update

SPAIN - 2 events

Apr/May Madrid | Innovation and Digitalization in Asset Management and Capital Projects

Hosted by AECOM

Q4 | Renewable Energy

POLAND - 3 events

19 Feb Warsaw | Poland as the Crossroads for Rail Cargo and Infrastructure

Hosted by Squire Patton Boggs

Topics in development

Renewable Energy PPPs in CEE

TURKEY - 3 events

Q2 | Turkish Investment in Africa



EUROPE: THE NORDIC REGION

Established in 2010

▶ 3-4 ANNUAL BRIEFINGS & WORKSHOPS

IPFA's Nordic Region Branch runs an annual pipeline of events in Denmark, Finland, Norway and Sweden.

FINLAND

20 Mar Helsinki | **Financing Energy Projects**  Hosted by Dittmar & Indrenius

Topics in development

Gotland Island: Solving the Electricity Shortage

Update on Finland's PPP Market

The New Norwegian Roads PPP Pipeline



EUROPE: UK & IRELAND

Established in 1998

▶ 16-22 ANNUAL BRIEFINGS & WORKSHOPS

LONDON

31 Jan Carillion's Collapse One Year On  Hosted by Hogan Lovells International LLP

28 Feb Water Infrastructure; Taking A Shower  Hosted by ING Bank N.V.

20 Mar UK Offshore Wind  Hosted by Norton Rose Fulbright

25 Apr Heathrow's Delivery Model for Expansion – a Project 13 Exemplar 

Hosted by Mott MacDonald, in collaboration with Major Projects Association

23 May 18th Annual Infra & Energy Quiz  Hosted by Marsh, Operis and Stephenson

Harwood

Jul Summer Drinks Reception

EDINBURGH

14 Mar Annual Infra & Energy Quiz  Co-hosted by CMS & Robertson

Jun Climate Change Plan - Transition to a Low Carbon Economy

DUBLIN

31 Jan The Importance of the National Development Plan Improving Affordable Housing Supply  Hosted by EY

Topics in development

- Brexit
- Diversity & Inclusion
- Disruptive Technologies
- Transport for Scotland
- Smart Cities
- Electric & Autonomous Vehicles
- Alternatives to PF2

FUTURE LEADERS NETWORK

UK | 3-4 FLN briefings in London

A platform for junior to mid-tier members

Topics in development:

- What's hot for 2019
- Diversity & Inclusion
- Energy Infrastructure
- Breakfast Sessions focusing on soft skill development
- Site Visits

MIDDLE EAST

Established in 2008

▶ 3-4 ANNUAL BRIEFINGS & WORKSHOPS

DUBAI

23 Jan | Networking Drinks Reception with Her Majesty's Trade Commissioner Simon Penney  Hosted by Khatib & Alami

Topics in development

Renewables & Energy storage
Islamic Finance
Water Projects

Other event locations

Abu Dhabi, Saudi Arabi

FUTURE LEADERS NETWORK

FLN

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DUBAI | [Annual FLN session](#)

WEBINARS

▶ 20+ ANNUAL INTERACTIVE WEBINARS



20+ interactive webinars offering expert, convenient and timely information on today's hottest infra & energy topics.

REGIONAL INSIGHTS

On Demand | Opportunities in Asia for 2019  Hosted by IPFA

SECTOR TRENDS

Infrastructure 2.0 Series | Interactive sessions looking at 'What's Next?' for the industry
5 Mar | Infrastructure 2.0 – Data Centres 

Hosted by Bryan Cave Leighton Paisner LLP

Next episodes in series:

Smart Cities; EV Charging; Battery Storage; Digital Infrastructure; District Heating

Topics in development: Alternative Funding Models; ESG

LEARNING & DEVELOPMENT

26 Feb | Understanding the Procurement Process for Infra Projects in the U.S. 

Hosted by Elias Group LLP

Topics in development: Battery Storage; Fibre / 5G; Rail

Regional Insights: Find out what prospects, opportunities and challenges 2019 might bring with our global market update series.

Sector Trends: Hear about the latest developments in new and emerging sectors.

Learning & Development: Training-style webinars focused on improving your soft skills and technical expertise.

ON DEMAND WEBINARS

Recordings of our live webinars (as well as updates from regions where live streaming is not feasible) are posted online within an expanding library of [on-demand webinars](#).

IPFA TRAINING


▶ 12 ANNUAL COURSES



25-27 Feb Sydney | **Understanding Project Finance & PPPs** 
Hosted by Marsh

7 Mar London | **One Day Introduction to Project Finance** 
Hosted by Bryan Cave Leighton Paisner LLP

20-22 Mar Amsterdam | **Understanding International Project Finance** 
Hosted by EY

2-3 Apr Singapore | **Understanding International Project Finance** 
Hosted by RHTLaw Taylor Wessing LLP

1-3 May London | **Understanding International Project Finance** 
Hosting Opportunities Available!

19-21 Aug Melbourne | **Understanding Project Finance & PPPs** 
Hosting Opportunities Available!

9-10 Oct Sydney | **Practical Applications of Procurement and Project Finance** 
Hosting Opportunities Available!

15-16 Oct Tokyo | **Understanding International Project Finance** 
Hosting Opportunities Available!

COURSE OVERVIEW

Introduction to Project Finance | London

Designed for participants who are new to PF and who are about to or have moved into a new sector.

Understanding International Project Finance* | Available globally

Suitable for new entrants and those who want a deeper understanding. Includes procurement, risk management, cashflows and financial structures.

*A version of this course is tailored for the Australian market:

'Understanding Project Finance & PPPs'

Practical Applications of Procurement & Project Finance | Australia

This course builds on the introductory course and delegates have the option to attend either or both days.

Day One: Procurement - Current Trends in Structures

Day Two: Financing the Project - Structuring to Manage Risk.