

**IPFA**

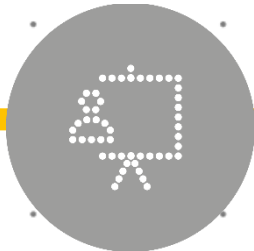
# **Connecting and empowering the world of infrastructure and project financing**

**Your Guide to IPFA 2020**

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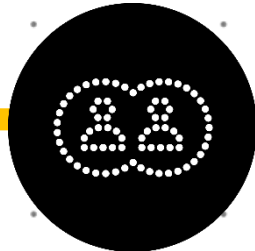
Thought leadership



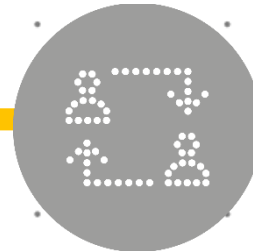
Professional development



Connectivity & networking



Outreach & exposure



Industry voice



# Your global community of 650+ members

Driving continuous progress in infrastructure & project financing, through

**Connecting**  
**Empowering**  
**Progressing**  
**Representing**

# Members' services

## **Events, briefings and workshops**

Discuss the latest developments and get answers to burning questions at our global breakfast and evening sessions.

## **Executive Breakfast Roundtables**

Hear from key industry figures and senior government officials discussing the latest infra developments at our senior roundtables.

## **European Infra & Energy Finance Forum**

IPFA's annual flagship event, bringing our investor community together with a group of 150+ international attendees to meet and exchange ideas on key challenges and opportunities facing the industry.

## **Outreach**

Expand your network and promote your brand to over 20k contacts. Opportunities for hosting, speaking, or sharing your latest insights online. We also facilitate introductions between members!

## **Working Groups**

Ability to shape the future of the industry through collaborative discussion. We respond to consultation papers providing members with the opportunity to contribute their views, ideas and solutions as part of a collective voice.

See previous responses here [!\[\]\(fe3aebe81acea8d45108cd2768939da7\_img.jpg\)](#)

# Members' services

## Webinars

Interactive webinars offering expert, convenient and timely information on today's hottest infrastructure & energy topics. As part of our Future Leaders Network, we organise learning & development sessions for our junior members.

## Expert Interviews

Where is infrastructure heading?  
We invite industry influencers to share their insights in 2-minute video interviews.

Watch our latest Expert Interview Series here 

## Speakers Hub

A database of speakers across all topics and sectors, from junior to senior levels, to ensure that we offer a diverse representation at our events.

Email us at [connect@ipfa.org](mailto:connect@ipfa.org) to join our Speakers Hub.

## Infra Blog

What are biggest issues in our industry right now? Infra Blog shares ideas and new findings with our global community.

Follow IPFA-Global on LinkedIn to receive updates.



“Unintimidating and  
interactive...”

# Future Leaders Network

A dynamic and informative platform for our industry’s next generation, offering our junior to mid-tier members opportunities to:

- Keep up-to-date with the latest market developments in infra & energy
- Learn and network with other industry practitioners of a similar organisational level
- Leverage experience and insight from inspirational leaders who have made the journey themselves.

Browse our listings on pages 8 – 22 for regional Future Leaders activities.

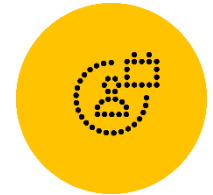
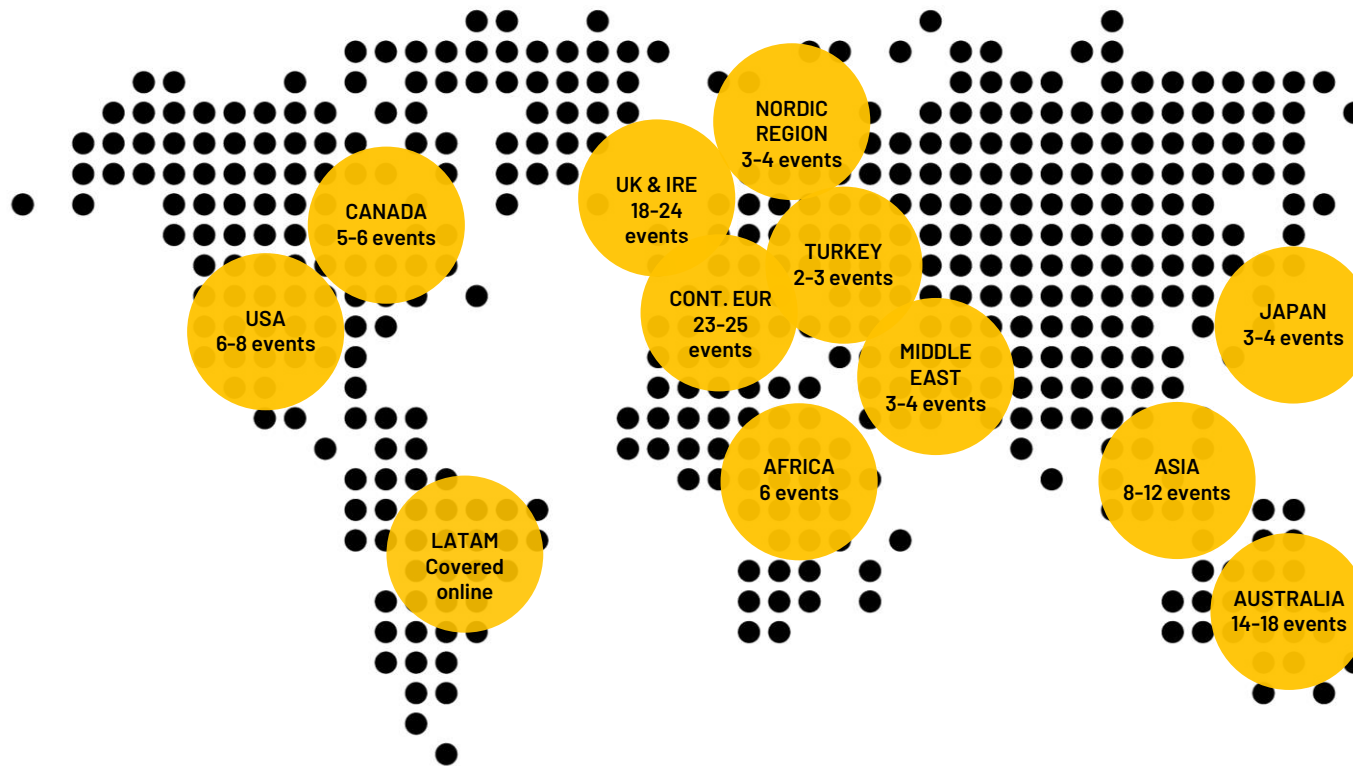
Events and  
Social  
Gatherings

Educational  
Workshops

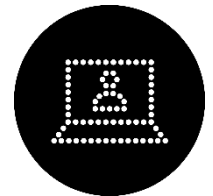
Develop  
Soft Skills

Site Visits

Online  
Resources



120+ events & Future Leaders sessions



25+ webinars



Global training courses

## 2020 schedule at a glance

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# Cont. Europe

## Belgium

20 Jan Brussels | Infra Investments in Belgium – Focus on Brussels & Wallonia 

Q2 | Renewable Energy

Q3 | EU Competition in Public Procurement Laws in PPP Projects

## Germany

30 Jan Frankfurt | H&S Risks in Major Capital Projects 

Q2 | Green Financing & ESG

Q3 | Disruptive Technologies – E-mobility, EV charging, data centres

Q4 | Maintenance PPPs

## Netherlands

23 Jan Amsterdam | Dealing with Nitrogen Deposition and PFAS in Dutch Project Financing 

Q2 The Hague | The Future of PPPs in the Netherlands

## Future Leaders

A dynamic and informative platform for our industry's next generation.

Feb Amsterdam | Netherlands Market Update

Mar Brussels | Site Visit – Albert Canal



# Cont. Europe & Turkey

## Italy

Q2 Milan | African Market Update

## Poland

29 Jan Warsaw | Privately Financed Student Housing 

Q2 Warsaw | Renewable Energy

## Spain

Q1 Madrid | Climate Change

Q2 Madrid | Creating smart cities - E-mobility & Charging Infrastructure

Q3 Madrid | Renewable Energy

## Turkey

28 Nov '19 Istanbul | Opportunities and Challenges Across Africa 

2020 themes include: E-mobility / EV charging; Green Finance and Sustainability

## Nordic Region

27 Nov '19 Stockholm | The Transition in Nordic Infrastructure 

Q2 | Climate Investments and Green Transport

# London

14 Jan | Taking Stock and Outlook for 2020 

26 Feb | Charging Infrastructure 

24 Mar | Pathways to Net-Zero 

14 May | The 19th Annual Infrastructure & Energy Charity Quiz

20 May | Crossrail vs Sydney Metro – Who Bore it Better?

Q3/4 themes include:

- Digital Infrastructure
- Global Offshore Wind
- Rail: Post-Williams Review
- Opportunities in Africa & Middle East
- Cyber Risk

New!

## Executive breakfast roundtables

Hear from key industry figures and senior government officials discussing the latest developments in infrastructure at our senior invite-only roundtables.

5 Feb | Emma Gilthorpe, Heathrow   
Expansion

4 Mar | Chris Stark, Committee on Climate   
Change

Q3 | National Infrastructure Commission

Q3 | Scottish Futures Trust

TBC | Infrastructure PA

See UK Future Leaders on page 11.

# UK Future Leaders

A dynamic and informative platform for our industry's next generation.

## EMERGING TRENDS & INDUSTRY UPDATES

Q1 London | Infracafe: The Future of Infrastructure Financing 

19 Feb London | Post IFR Reflections - UK Infrastructure without EIB

Q2 London | The Role of Flexibility in the New Energy Economy

## COACHING & SOFT SKILLS DEVELOPMENT EVENTS

- Negotiation Skills
- Effective Networking
- Unconscious Bias
- Professional Presence
- Mental Health & Wellbeing Awareness

## SITE VISITS

Q2 | Riverside EfW Facility

## WEBINARS

Training-style sessions focused on improving soft skills and technical expertise.

Available on demand:

- Introduction to Renewables
- Governmental Processes Facilitating  
  Infra Project Preparation
- Infrastructure 2.0 Series
- Bankability Series

Soon to be announced:

- ESG
- Financial Modelling

See webinars on page 21 for full list.

# Scotland & Ireland

New!

## Edinburgh

28 Jan | The Implications of Future Technological Trends on Infrastructure [↗](#)

19 Mar | Annual Infra & Energy Quiz

Q2/3 | Infra Commissions Report for Scotland – Delivery Models

Q3 | Summer Drinks

Scotland themes in development: Subsidy-free Renewables; Hybrid Deal Structures; Broadband

## Dublin

28 Nov '19 | Irish Power – Next Generation Renewables [↗](#)

30 Jan | The Road to Sustainable Transport & Mobility [↗](#)

5 Mar | Update on Irish PPPs

## Belfast

Q2 | Rebooting the NI Economy Through Smarter Infrastructure

Ireland themes in development: Social Housing; Energy; Disruptive Technologies

## Executive breakfast roundtables

Hear from key industry figures and senior government officials discussing the latest developments in infrastructure at our senior invite-only roundtables.

7 Feb Edinburgh | Tony Rose, Infrastructure Commission Scotland

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# European Infrastructure & Energy Finance Forum

June 2020

The two-day Infrastructure and Energy Finance Forum held in Amsterdam is IPFA's annual flagship event, bringing our investor community together to discuss key issues and trends across Europe.

With 150+ international attendees, the 2020 edition will follow on from last year's theme addressing current and future trends alongside change in the market.

Download the 2019 content pack [!\[\]\(0aff635c4179ba9e710b00f4b01d3b20\_img.jpg\)](#)

2019 keynote speakers featured:

The Rt Hon. the Lord Peter Mandelson, Co-Founder and Chairman, Global Counsel

Phillip Blond, Director, ResPublica

Jan Peter Balkenende, Former Prime Minister of the Netherlands

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# Africa

## East Africa

Events coordinated across Kenya, Rwanda, Tanzania and Uganda.

Themes in development: Public sector keynotes in

- Transportation
- Urban Development
- Water
- Energy

## South Africa

Events held in Johannesburg.

Q1 | Transportation – Where Next?

Q2 | Renewables and Power

Q3 | Developments in the Oil and Gas Markets

## West Africa

Annual event held in Nigeria.

## Future Leaders

A dynamic and informative platform for our industry's next generation.

Q1 Johannesburg | Transport within South Africa

Q3 Johannesburg | Financial Modelling Workshop

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# Middle East

Q1/2 Dubai | PPPs in the Middle East

Themes in development:

- Smart Cities
- Managing Distressed Projects
- Islamic Finance
- Water Projects

Middle East Future Leaders

A dynamic and informative platform for the industry's next generation through a series of interactive & social briefings and webinars.

10 Feb Dubai | Introduction to Negotiation and Influencing

You may also be interested in...

0D Webinar | East Africa Landscape

Q2 Webinar | Islamic Finance

Q3 London | Middle East Update

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# Asia

## Singapore

27 Feb | Energy from Waste: Trash or Treasure? 

Apr | Corporate PPAs

Q3 | Infrastructure & Energy Charity Quiz

## Singapore Future Leaders

A dynamic and informative platform for our industry's next generation.

Q1 | Welcome Reception

Q2 | Green Bond Financing

Q3 | Financial Modelling Workshop

Q4 | Battery Storage

## Hong Kong

Q2 | PPPs in China

## Indonesia

Q2 | Green Financing

2020 topics are currently in development for Beijing, Myanmar, South Korea and Vietnam.

# Japan

## Tokyo

Q1 | Japanese Outbound Investment into Emerging Markets

Q2 | Airport Financing

Q3 | Clean Energy and the Future of Hydrogen



# Australia

Q1 & 2

Feb Mel | Victorian Government Update

4 Mar Syd | Core Plus: Digital Infrastructure

Q2 Mel | Energy Market Reform

Q2 Syd | Energy Market Reform

20 May Syd | Who Bore it Better: CrossRail vs Sydney Metro

Q3 Syd | NSW Government Update

## Q3/4 themes in development

- Impact of Future Tech on PPPs
- Waste & Waste Management
- Social Infra PPPs
- Sustainability & Climate Resilience
- New Zealand Government Update

See Aus Future Leaders on page 18.

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**Future  
Leaders**

# Australia Future Leaders

A dynamic and informative platform for our industry's next generation.

## EMERGING TRENDS & INDUSTRY UPDATES

25 Feb Syd | Energy Storage

Themes include: Infratech, Renewables

## COACHING & SOFT SKILLS DEVELOPMENT

Themes include: Presentation skills and Effective Networking

## SITE VISITS

20 Jan Syd | Student Housing

Q2 Mel | Student Housing

Q3 Syd | Light Rail

## LUNCH & LEARN WEBINARS

Training-style sessions focused on improving technical expertise.

Soon to be announced:

- Infrastructure Audit in Australia
- Australia's Electricity System
- Bankability Series
- ESG
- Financial Modelling

Available on demand:

- Corporate PPAs – The Emerging Frontier
- Introduction to Renewables
- Governmental Processes Facilitating Infra Project Preparation
- Infrastructure 2.0 Series

See webinars on page 21 for full list.

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# USA

## NYC

Q1 | Powering University Housing

Q2 | Offshore Wind in the US

Q2 | Core Plus: Digital Infra

Themes in development: Airports; Latin America; Security of Assets: War, Terrorism & Cyber

## NYC Future Leaders

A dynamic and informative platform for our industry's next generation.

Q1 | ESG Workshop

Q3 | Transportation

2020 topics are currently in development for Chicago and Los Angeles, including: **Mobility 2.0**

New!

## Executive breakfast roundtables

Hear from key industry figures and senior government officials discussing the latest developments in infrastructure at our senior invite-only roundtables.

Q2 | Our first executive breakfast roundtable for the US will be announced soon

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# Canada

Q1 Vancouver | Look Forward to 2020

Q1 Toronto | Core Plus: Digital Infrastructure

Q2 Toronto | Energy / Corporate PPAs

Q2/3 Toronto | Transit Orientated Development

New!

## Executive breakfast roundtables

Hear from key industry figures and senior government officials discussing the latest developments in infrastructure at our senior invite-only roundtables.

Q2 '20 | Our first executive breakfast roundtable for Canada will be announced soon

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# Webinars


## Regional insights series

- EP 1 | East Africa Landscape 
- EP 2 | LatAm: Infra Development in an Era of Political Risk
- EP 3 | CEE
- EP 4 | International Trade & Sanctions – Infra Sector
- EP 5 | Australia
- EP 6 | Asia
- EP 7 | US
- EP 8 | Canada
- EP 9 | Middle East
- EP 10 | North Africa

## Learning & development sessions

- Sector 101s
- Islamic Financing
- Transition to Handback
- Bankability series

## Renewable energy series

- EP 1 | Introduction to Renewables 
- EP 2 | Subsidy Free Renewables
- EP 3 | Green Hydrogen
- EP 4 | Offshore Wind Opportunities in Asia
- EP 5 | Innovation for Energy Storage
- EP 6 | Emerging Technologies in Energy Generation
- EP 7 | Investment Opportunities

## Series in development:

Infrastructure 3.0 – What’s Next?

Jump to  
on-demand  
webinars



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# Training

17-19 Feb Sydney | Understanding Project Finance & PPPs

18-20 Mar Amsterdam | Understanding International Project Finance

6-7 Apr Tokyo | Understanding International Project Finance

29-30 Apr Singapore | Understanding International Project Finance

11-13 May London | Understanding International Project Finance

Q3 Melbourne | Understanding Project Finance & PPPs

Q3 Amsterdam | Understanding International Project Finance

Q4 London | Understanding International Project Finance

New Courses for 2020 – Dates soon to be announced:

Modern Developments in Infrastructure Finance (London)

APMG Public-Private Partnerships (PPP) Certification Programme – Foundation Course (available globally)



## Course overview

**Introduction to Project Finance | London**  
Designed for participants who are new to PF and who are about to or have moved into a new sector.

**Understanding International Project Finance\* | Available globally**

Suitable for new entrants and those who want a deeper understanding. Includes procurement, risk management, cashflows and financial structures.

\*A version of this course is tailored for the Australian market: 'Understanding Project Finance & PPPs'

**Practical Applications of Procurement & Project Finance | Australia**

This course builds on the introductory course and delegates have the option to attend either or both days.

Day One: Procurement – Current Trends in Structures

Day Two: Financing the Project – Structuring to Manage Risk.

# Membership



Your IPFA membership provides you with access to all services included in this pack (excluding training courses) in your selected region.

To find out more about how to maximise your membership, including tools for outreach, connecting with the network and learning & development, please take a look at our one-page guide below.

[Download member benefits guide](#) 

## Connect with IPFA



### Update your email preferences

Select the regions and activities you want to hear about. Log in to your 'My IPFA' Profile and update your email preferences.



### Visit the [IPFA website](#)

Register for upcoming events & webinars and browse our library of industry documents & on-demand webinars.



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