Connecting and empowering the world of infrastructure and project financing

Your Guide to IPFA 2020
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Thought leadership
Professional development
Connectivity & networking
Outreach & exposure
Industry voice
Your global community of 650+ members

Driving continuous progress in infrastructure & project financing, through

Connecting
Empowering
Progressing
Representing
Member services

Events, briefings and workshops
Discuss the latest developments and get answers to burning questions at our global breakfast and evening sessions.

Executive Breakfast Roundtables
Hear from key industry figures and senior government officials discussing the latest infra developments at our senior roundtables.

European Infra & Energy Finance Forum
IPFA’s annual flagship event, bringing our investor community together with a group of 150+ international attendees to meet and exchange ideas on key challenges and opportunities facing the industry.

Outreach
Expand your network and promote your brand to over 20k contacts. Opportunities for hosting, speaking, or sharing your latest insights online. We also facilitate introductions between members!

Working Groups
Ability to shape the future of the industry through collaborative discussion. We respond to consultation papers providing members with the opportunity to contribute their views, ideas and solutions as part of a collective voice.

See previous responses here
Member services

**Webinars**
Interactive webinars offering expert, convenient and timely information on today’s hottest infrastructure & energy topics. As part of our Future Leaders Network, we organise learning & development sessions for our junior members.

**Expert Interviews**
Where is infrastructure heading? We invite industry influencers to share their insights in 2-minute video interviews.

Watch our latest Expert Interview Series here 📹

**Speakers Hub**
A database of speakers across all topics and sectors, from junior to senior levels, to ensure that we offer a diverse representation at our events. Email us at connect@ipfa.org to join our Speakers Hub.

**Infra Blog**
What are biggest issues in our industry right now? Infra Blog shares ideas and new findings with our global community. Follow IPFA-Global on LinkedIn to receive updates.
A dynamic and informative platform for our industry’s next generation, offering our junior to mid-tier members opportunities to:

- Keep up-to-date with the latest market developments in infra & energy
- Learn and network with other industry practitioners of a similar organisational level
- Leverage experience and insight from inspirational leaders who have made the journey themselves.

Browse our listings on pages 8 – 22 for regional Future Leaders activities.
2020 schedule at a glance

- **AFRICA**: 6-8 events
- **AUSTRALIA**: 14-18 events
- **CANADA**: 5-6 events
- **USA**: 6-8 events
- **LATAM**: Covered online
- **NORDIC REGION**: 3-4 events
- **UK & IRE**: 18-24 events
- **MIDDLE EAST**: 3-4 events
- **TURKEY**: 2-3 events
- **ASIA**: 8-12 events
- **JAPAN**: 3-4 events
- **CONT. EUR**: 23-25 events
- **AUSTRALIA**: 14-18 events

**Regional**: 25+ webinars

**Global**: 120+ events & Future Leaders sessions
Cont. Europe

Belgium

20 Jan Brussels | Infra Investments in Belgium – Focus on Brussels & Wallonia
11 Jun | Digital Infrastructure – A New Asset Class in Project Finance?
03 | EU Competition in Public Procurement Laws in PPP Projects

Germany

30 Jan Frankfurt | H&S Risks in Major Capital Projects
May | The Future is Green but What Does “Green” Mean?
03 | Disruptive Technologies – E-Mobility, EV Charging, Data Centres
04 | Maintenance PPPs

Netherlands

23 Jan Amsterdam | Dealing with Nitrogen Deposition and PFAS in Dutch Project Financing
May Amsterdam | ESG

Future Leaders
A dynamic and informative platform for our industry’s next generation.

23 Apr Amsterdam | Transitioning Your Business
Jun Brussels | Site Visit – Albert Canal
1 Oct Brussels | Negotiation Techniques in Contract Discussion
Cont. Europe & Turkey

Austria
7 May Vienna | Mitigating Risks in European Merchant Power Projects and Data Centre Financing

Poland
29 Jan Warsaw | Privately Financed Student Housing
2 Jun Warsaw | Road Infrastructure in CEE and Turkey
Sep Warsaw | Renewable Energy

Spain
17 Mar Madrid | Navigating Through Climate Change Challenges: Risk & Opportunities
Q2 Madrid | New Grid Access Regulation
Q3 Madrid | Creating Smart Cities - E-mobility & Charging Infrastructure

Turkey
2020 themes include: Energy Efficiency / Climate Change; Innovative Financing Solutions

Nordic Region
11 Feb | Impact Investing
May | Offshore Wind
2020 themes include: Green Transport
Executive breakfast roundtables
Hear from key industry figures and senior government officials discussing the latest developments in infrastructure at our senior invite-only roundtables.

5 Feb | Emma Gilthorpe, Heathrow Expansion
4 Mar | Chris Stark, Committee on Climate Change
TBC | Infrastructure & Projects Authority

Q3/4 themes include:
• Rail – Post Williams Review
• Digital Infrastructure
• Global Offshore Wind
• Opportunities in Africa & Middle East
• Cyber Risk

See UK Future Leaders on next page.
UK Future Leaders

A dynamic and informative platform for our industry’s next generation.

EMERGING TRENDS & INDUSTRY UPDATES
22 Jan London | Infracafe: The Future of Infrastructure Financing
19 Feb London | Rewriting the Rules to Rebalance the Economy
5 May London | The Role of Flexibility in the New Energy Economy

COACHING & SOFT SKILLS DEVELOPMENT EVENTS
Mar London | Adopting a Growth Mindset
• Negotiation Skills
• Effective Networking
• Unconscious Bias
• Professional Presence
• Mental Health & Wellbeing Awareness

SITE VISITS
Q2 | Riverside EfW Facility

WEBINARS
Training-style sessions focused on improving soft skills and technical expertise.

Available on demand:
• Introduction to Renewables
• Governmental Processes Facilitating Infra Project Preparation
• Infrastructure 2.0 Series
• Bankability Series

Soon to be announced:
• ESG
• Financial Modelling

See webinars page for full list.
Scotland & Ireland

Edinburgh
28 Jan | The Implications of Future Technological Trends on Infrastructure
7 May | Annual Infra & Energy Quiz
03 | Infra Commissions Report for Scotland – Delivery Models

Scotland themes in development: Smart Cities; Disruptive Technologies; Environmental Efficiency; Zero Carbon Economy

Dublin
30 Jan | The Road to Sustainable Transport & Mobility
5 Mar | Update on Irish PPPs
02 | Mega / Major Projects

Belfast
30 Apr | General Market Update

Ireland themes in development: Social Housing; Energy; Disruptive Technologies; Broadband

Executive breakfast roundtables
Hear from key industry figures and senior government officials discussing the latest developments in infrastructure at our senior invite-only roundtables.

7 Feb Edinburgh | Tony Rose, Infrastructure Commission Scotland
European Infrastructure & Energy Finance Forum

24–25 June 2020, Amsterdam

The Forum is our annual flagship event, with over 150 select international attendees, discussing current and future trends alongside change in the market.

This is not your average conference. Geared towards the investor community, it benefits from the unique position of IPFA as a non-profit industry association, allowing us to bring together a group of your peers to meet and exchange ideas on key challenges and opportunities facing the industry.

To contribute to answering these and many other questions alongside the brightest minds in the sector, please register your interest to attend this limited capacity event.

Useful links:
2019’s Delegate Pack 2019’s Content Pack 2019’s Video Highlights

Become a Sponsor:
• Be one of a select group of sponsors for the conference and evening reception
• Be the sole sponsor for the Speakers Dinner with 20+ select speakers at a top restaurant in central Amsterdam
• Align your brand with a stand-out Forum
• Generate new leads with senior level investors
• Pursue a prominent speaking role

Contact Carmen Ogilvie for more details Carmen.Ogilvie@ipfa.org
Africa

East Africa
Events coordinated across Kenya, Rwanda, Tanzania and Uganda.
Themes in development: Public sector keynotes in
• Transportation
• Urban Development
• Water
• Energy

South Africa
Events held in Johannesburg.
Q1 | Transportation – Where Next?
Q2 | Renewables and Power
Q3 | Developments in the Oil and Gas Markets

West Africa
Annual event held in Nigeria.

Future Leaders
A dynamic and informative platform for our industry’s next generation.

Q1 Johannesburg | Transport within South Africa
Q3 Johannesburg | Financial Modelling Workshop
Middle East

Q1/2 Dubai | PPPs in the Middle East

Themes in development:
• Smart Cities
• Managing Distressed Projects
• Islamic Finance
• Water Projects

Middle East Future Leaders

A dynamic and informative platform for the industry’s next generation through a series of interactive & social briefings and webinars.

10 Feb Dubai | Introduction to Negotiation and Influencing

You may also be interested in...

QD Webinar | East Africa Landscape
Q2 Webinar | Islamic Finance
Q3 London | Middle East Update
Asia

Singapore
27 Feb | Energy from Waste: Trash or Treasure? (POSTPONED)
Apr | Corporate PPAs
Q3 | Infrastructure & Energy Charity Quiz

Singapore Future Leaders
A dynamic and informative platform for our industry's next generation.
Q1 | Welcome Reception (POSTPONED)
Q2 | Green Bond Financing
Q3 | Financial Modelling Workshop
Q4 | Battery Storage

Hong Kong
Q2 | PPPs in China

Indonesia
Q2 | Green Financing

Japan
Tokyo
26 Feb | Investing in Asia and Africa - A Tale of Two Continents and a Hundred Countries (POSTPONED)
Q2 | Airport Financing
Q3 | Clean Energy and the Future of Hydrogen
Australia

4 Mar Syd | “Core Plus” Infrastructure
25 Mar Mel | Victorian Government Update
7 Apr Syd | Energy Market Reform
23 Apr Mel | Energy Market Reform
20 May Syd | Who Bore it Better: CrossRail vs Sydney Metro
Q2 Syd | NSW Government Update

Q3/4 themes in development
- Impact of Future Tech on PPPs
- Waste & Waste Management
- Social Infra
- Sustainability & Climate Resilience
- New Zealand Government Update

See Aus Future Leaders on next page.
Australia Future Leaders

A dynamic and informative platform for our industry’s next generation.

EMERGING TRENDS & INDUSTRY UPDATES
25 Feb Syd | Charging Ahead with Batteries in the NEM
Themes include: Infratech, Renewables

COACHING & SOFT SKILLS DEVELOPMENT
Themes include: Presentation skills and Effective Networking

SITE VISITS
20 Jan Syd | Student Accommodation Site Visit
02 Mel | Student Housing
03 Syd | Light Rail

LUNCH & LEARN WEBINARS
Training-style sessions focused on improving technical expertise.

Soon to be announced:
• Infrastructure Audit in Australia
• Australia’s Electricity System
• Bankability Series
• ESG
• Financial Modelling

Available on demand:
• Corporate PPAs – The Emerging Frontier
• Introduction to Renewables
• Governmental Processes Facilitating Infra Project Preparation
• Infrastructure 2.0 Series

See webinars page for full list.
USA

NYC
26 Mar | Powering University Housing
13 May | Offshore Wind in the US
Q2 | Core Plus: Digital Infra

Themes in development: Airports; Latin America; Security of Assets: War, Terrorism & Cyber

NYC Future Leaders
A dynamic and informative platform for our industry’s next generation.
Q1 | ESG Workshop
Q3 | Transportation

2020 topics are currently in development for Chicago and Los Angeles, including: Mobility 2.0

Executive breakfast roundtables
Hear from key industry figures and senior government officials discussing the latest developments in infrastructure at our senior invite-only roundtables.

Q2 | Our first executive breakfast roundtable for the US will be announced soon
Canada

26 Mar Montreal | Infrastructure Projects in Quebec

Q1 Vancouver | Look Forward to 2020

Q1 Toronto | Core Plus: Digital Infrastructure

Q2 Toronto | Energy / Corporate PPAs

Themes in development:
• Airports and Ports – Lessons Learned
• Transit Orientated Development
• Clean Energy and the Decarbonisation of the Economy
• Secondary Market Activity
• Innovations in Greenfield and Brownfield Renewables
• First Nations Projects

Executive breakfast roundtables
Hear from key industry figures and senior government officials discussing the latest developments in infrastructure at our senior level invite-only roundtables.

Q2 ‘20 | Our first executive breakfast roundtable for Canada will be announced soon
Webinars

Regional insights series
- EP 1 | East Africa Landscape
- EP 2 | LatAm: Infra Development in an Era of Political Risk
- EP 3 | CEE
- EP 5 | Australia
- EP 6 | Asia
- EP 7 | US
- EP 8 | Canada
- EP 9 | Middle East
- EP 10 | North Africa

Learning & development sessions
- Sector 101s
- Islamic Financing
- Transition to Handback
- Bankability series

Energy transition series
- EP 1 | Introduction to Renewables
- EP 2 | Subsidy Free Renewables & Corporate PPAs
- EP 3 | Green Hydrogen
- EP 4 | Global Offshore Wind Market
- EP 5 | Innovation for Energy Storage
- EP 6 | Bioenergy
- EP 7 | Pathways for Decarbonisation
- EP 8 | Investing Sustainability
- EP 9 | Energy Efficiency

Sector trends
- Data Gaps, Subjectivity and Decision-Making

Series in development:
- InfraTech – What’s Next?
Training

17-19 Feb Sydney | Understanding Project Finance & PPPs

18-20 Mar Amsterdam | Understanding International Project Finance

6-7 Apr Tokyo | Understanding International Project Finance (POSTPONED)

29-30 Apr Singapore | Understanding International Project Finance (POSTPONED)

11-13 May London | Understanding International Project Finance

4-6 Aug Melbourne | Understanding Project Finance & PPPs

Q3 Amsterdam | Understanding International Project Finance

Q4 London | Understanding International Project Finance

New Course for 2020 – Dates soon to be announced:

APMG Public-Private Partnerships (PPP) Certification Programme - Foundation Course (available globally)

Course overview

Introduction to Project Finance | London
Designed for participants who are new to PF and who are about to or have moved into a new sector.

Understanding International Project Finance* | Available globally
Suitable for new entrants and those who want a deeper understanding. Includes procurement, risk management, cashflows and financial structures.

*A version of this course is tailored for the Australian market: ‘Understanding Project Finance & PPPs’

Practical Applications of Procurement & Project Finance | Australia
This course builds on the introductory course and delegates have the option to attend either or both days.

Day One: Procurement - Current Trends in Structures
Day Two: Financing the Project - Structuring to Manage Risk.
Modern Developments in Infrastructure Investment & Finance

9 weekly modules (evenings)
First course runs 3 Feb - 30 March
Central London

The evolving nature of infrastructure means that industry practitioners need to develop new skills and knowledge. IPFA has developed a new and exciting evening course tailored to such individuals developing their career in infrastructure investment and finance.

Who should attend?
Investment and finance practitioners with less than 6 years’ experience or wider roles in the infrastructure industry. Perfect for anyone new to the industry.

How is the course delivered?
Interactive classroom delivery with presentations from industry experts. Evening programme of 9 x 2.5hr modules.

What does it cost?
IPFA Member Rate: £2,500
Non-Member Rate: £3,500

Download the training brochure
Your IPFA membership provides you with access to all services included in this pack (excluding training courses) in your selected region.

To find out more about how to maximise your membership, including tools for outreach, connecting with the network and learning & development, please take a look at our one-page guide below.

**Membership**

**Connect with IPFA**

- **Update your email preferences**
  Select the regions and activities you want to hear about. Log in to your ‘My IPFA’ Profile and update your email preferences.

- **Visit the IPFA website**
  Register for upcoming events & webinars and browse our library of industry documents & on-demand webinars.

- **Connect with IPFA on social media**
  Follow us on LinkedIn ([IPFA-Global](#))