

The IPFA logo consists of the letters 'IPFA' in a bold, white, sans-serif font, enclosed within a white graphic that resembles two overlapping circles or a stylized speech bubble. A thick yellow vertical line extends downwards from the bottom of the logo.

**IPFA**

# **Connecting and empowering the world of infrastructure and project financing**

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**Your guide to IPFA 2021**

# IPFA Our Promise

Whilst the world has changed, IPFA will continue to be your go-to association that **connects, influences, progresses** and **represents** our 650+ members worldwide.

We are committed to:

- Representing and promoting our members and the industry
- Delivering top quality, industry led discussions on the latest issues
- Providing business and networking opportunities in this new digital age
- Providing an inclusive and safe environment for all

We are working hard to provide you with a wider variety of online services so that we can continue to represent the collective voice of our members and move the industry forward together. Take a look at what we have coming up in this guide.



Carmen Ogilvie  
Head of Operations

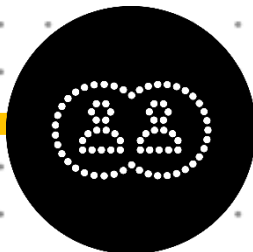
Thought  
leadership



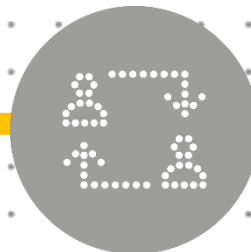
Professional  
development



Connectivity  
& networking



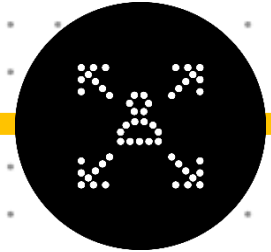
Knowledge  
sharing



Industry  
Voice



Outreach &  
exposure



# What You Have Access To



## Live Webinars

Over 100 live webinars discussing the latest regional and global trends with leading figures in industry.



## Future Leaders Network

An inclusive and vibrant platform for our early-mid career members. Keep up to date, build your professional profile, connect with your peers, access online training, and be empowered through our FLN.



## Executive Roundtables

Series of closed-door, senior level roundtables that facilitate exclusive discussions between the public and private sectors.



## Knowledge Hub

A central point of information. Access a comprehensive library of key interviews, industry presentations, thought pieces, articles and webinar recordings.



## Training Courses

Using leading industry practitioners, our educational programmes provide essential and practical training, whilst providing opportunities to network with fellow trainees. A must for all new entrants into the market.



## Networking & Building Connections

Join our online networking discussions to connect with peers virtually and share views on the latest developments.



## Facilitated Introductions

Have a connection in mind you would like to make? We facilitate introductions between members – get in touch to find out more.

20K+  
Member  
Contacts

650+  
Corporate  
Members

200+  
Branch &  
Committee  
members



23K+  
2020  
Attendees

8K+  
LinkedIn  
Community

130+  
2020 Member  
Collaborations

# Coming Up in Q1

## Infratech Series

WATCH ALL  
EPISODES



EP 6 | Smart Cities – Hype or Reality?

EP 7 | Networks of the Future – Fibre & 5G

### CONT. EUROPE, TURKEY & NORDICS

18 Jan | Broadband Expansion in Germany

21 Jan | E-Mobility/EV Charging in Netherlands

Feb | Fibre Networks in Netherlands

Q1 | Digital Infra in Turkey, CIS and CEE

### UK & IRELAND

Jan | Look Back and a Look Ahead

26 Feb | Executive Breakfast Roundtable with  
Eilidh MacTaggart, SNIB

### AFRICA & MIDDLE EAST

Feb | PPPs in KSA

### AUSTRALIA

Feb | Victorian Government Update

Mar | Energy – Transmission & Distributions Systems

Apr | Where Are We in a Post COVID World?

### ASIA

Q1 | Executive Roundtable – Keynote TBC

Feb | Renewables in Asia

### AMERICAS

Q1 | Monetization of Assets – Where Next?

Q1 | Looking Back and Looking Forward

Q1 | LatAm Series episodes

Brazil Outlook | Uruguay Outlook | Colombia Outlook

# Future Leaders Network



## Global Infrastructure Fundamentals

A unique opportunity to learn more about the latest global trends.

Jan | A Look Back and A Look Ahead

Jan | LIBOR Transition Update

Mar | Hydrogen



## Regional Insights

Experts in the field offer exclusive insights on key developments in your region.

Jan | Corporate PPAs in Asia

Feb | Middle East Update

Q2 | Developers Risk Management in Asia



## Knowledge Workshops

Exclusive access to live, interactive, essential online training.

Q1 | Negotiating Techniques in Contract Discussions



## NEW ! Virtual Network Club

Dynamic and interactive virtual networking sessions.

5 Feb | Australia Virtual Network Club

Feb | Europe Virtual Network Club

Apr | North America Virtual Network Club



## The 'Future Leaders' Guide to...' Podcast

With special guests for every episode, we arm you with the tools to get you through the week as well as the skills to shape your future.

NEW ! Series 2: Breaking Down Barriers

Submit your questions to the experts!

Series 1: Building Resilience & Connectivity

Stream via our website

LISTEN ON Spotify

Listen on  
Apple Podcasts



# Our New Website!

We will be launching our new website in November, giving you quicker and easier access to all your membership benefits as well as some exciting new features.

## Knowledge Hub

The website will be home to our members-only Knowledge Hub, a central point of information for exclusive, bite-size content to access anywhere, anytime.

Interview | Peter Reekie, SFT on Scottish Infra Investment Plan

Interview | Allard Nooy, InfraCo on Utility Scale Solar Power in Vietnam

Panel | Navigating a Changed Insurance Marketplace

Presentation | Islamic Finance - Part 2

Presentation | The Future of PPPs in Poland

Case Study | ADB - Floating Solar in Vietnam

**COLLABORATE  
WITH US**



## Your Industry Content On-Demand

You will be asked to login to access on-demand content



Big Data, AI  
And Infrastructure



Pathways to  
Decarbonisation



Powering an Energy  
Efficient Future



Sustainable Finance and  
ESG Workshop



### **NEW! Modern Developments in Infra Investment & Finance**

Learn from leading practitioners in industry, as they provide the fundamental knowledge and practical skills to guide you through your day to day and to progress your career in infrastructure, while building lasting relationships with fellow trainees.

**When?** 3 Nov 2020 – 2 Feb 2021

**Where?** Online virtual training

**Who?** Individuals with up to 6 years' experience focusing on European markets

Sessions include: Principles of equity and debt investing; Investment in renewables; Use of the Regulated Asset Base model; Investment approaches to infrastructure corporates; Models for new technologies.

Register [now](#) or download the brochure!



### **Meet the trainers**

Head of Faculty



Darryl Murphy  
Aviva Investors



Caroline Lytton  
SMBC



Phil Adam  
Deloitte



Philippa Eddie  
IPA



Mark Richards  
BCLP



Maria Fassakhova  
Fitch Ratings



Arash Mojabi  
ING Bank



Mike Bryan  
StepStone Group



Kim Locher  
Fitch Ratings



Amaury Gilliot  
ING Bank



Alex Murray  
Preqin

### **In Person Courses**

Our popular, in-person training courses range from a one day Introduction in Project Finance, to a three day Understanding International Project Finance & PPPs.

Unfortunately, due to the pandemic we have had to pause these courses. However, we are in the process of developing an online blended course, launching in early 2021 so stay tuned for announcements.

# Your Membership

IPFA membership gives you unlimited access to our online services. Reach out to our team to discuss your membership in your region.

We are now asking Members to renew their Membership for 2021. To avoid missing out on any of our activities when we kick off in the New Year, please confirm renewal of your membership by 30 November 2020.

**RENEW YOUR MEMBERSHIP** 



Follow us on [LinkedIn](#)



Visit the [IPFA website](#)



Login to 'My IPFA'

## Connect with IPFA



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