



Treasury



Senior Associates | Major Projects Division (MPD) | NSW Treasury

- **Employment Type:** Ongoing or Fixed Term roles available
- **Employment period:** Ongoing and/or 12-month fixed terms available
- **Classification / Grade / Band:** Clerk Grade 9/10, \$120,859 - \$133,183; plus, Superannuation and Leave Loading
- **Hours Per Week:** Full-time
- **Location:** Sydney CBD, flexible & hybrid working options available
- **Applications Close:** Monday, 29 July 2024 at 9.59am

Stepping into the heart of the NSW Government

- *Play a central part in the planning and delivery of critical infrastructure for the people of NSW.*
- *Join a high performing public sector team partnering with NSW Government agencies to deliver high profile and complex infrastructure projects across all sectors and lead commercial negotiations on behalf of the State.*
- *Provide valued and strategic input into and receive front-line exposure to the State's most important infrastructure initiatives.*

- *Work in a supportive, flexible environment and maintain a predictable work/life balance while still enjoying high levels of responsibility, direct project involvement and quality of work.*
- *Multiple roles, both ongoing and fixed term, are currently available for candidates with different experience levels.*

The Major Projects Division (MPD) previously known as Infrastructure and Structured Finance Unit (ISFU) sits within NSW Treasury's Commercial Group. The MPD supports NSW government agencies to plan, procure and deliver large scale and high profile infrastructure projects across NSW, focusing on complex and challenging project arrangements across a diverse range of sectors.

As part of the team you may find yourself providing strategic, commercial and transaction advice in support of the State's renewable energy transition roadmap, assisting in the design and implementation of transformative transport projects or helping to deliver critical new social infrastructure in the health, education, social housing or corrective justice sectors.

If you are an experienced infrastructure professional looking to move into an exciting role with access to the highest quality major projects work available in the State, we would like to hear from you. Experience gained within the public or private sector, in infrastructure and major projects planning, procurement or delivery, including in legal or financial infrastructure advisory teams, will be highly regarded.

About the Team

The Major Projects Division (MPD) is NSW Treasury's in-house major projects and strategic transaction team. MPD provides commercial and financial advice on major projects to the Treasurer and the NSW Government. The MPD partners with agencies to deliver major capital projects from project development and planning through to procurement, delivery and operation. The MPD engages with the private sector in performing its role to achieve an effective interface between the NSW Government and the private sector.

The MPD contributes towards the development of policy in the construction sector and promotes consistency in government procurements. The MPD also provides financial and commercial advice on strategic initiatives and leads the execution of transactions and complex commercial negotiations on behalf of the NSW Government.

The MPD is made up of three pillars:

- **Major Projects:** represents the interests of Treasury through the provision of commercial and financial advice to agencies on funding, financing, procuring and delivering major infrastructure, energy transition, precinct development and capital projects including Public Private Partnership (PPPs);
- **Policy:** develops and administers construction and infrastructure related policy initiatives in collaboration with other parts of the NSW Government;

- Strategic Transactions: provides financial and commercial advice on strategic initiatives and leads the execution of transactions and complex commercial negotiations on behalf of the State.

In addition, The MPD is the custodian of the NSW PPP Policy and Guidelines which govern the development and delivery of PPP projects in NSW and collaborates with delivery agencies throughout the project lifecycle from investment decision, bid evaluation, negotiation, contract execution, delivery and operation.

Enrich your career with the NSW Treasury

You will have an invaluable opportunity to create a positive impact for the people of New South Wales. You will be challenged to provide the best outcomes possible in this role while developing and growing your own skills.

When you join Treasury, you join an organisation that is a whole-of-government financial and economic advisor. Treasury is a critical component of the government and provides advice that informs a wide range of financial, economic and policy driven work for the state of NSW.

As you contribute your expertise, you'll engage in continuous Professional Development, acquiring essential skills such as:

- Developing your leadership skills
- Sharpen your organisational skills
- Develop your problem-solving skills

You will join our Major Projects Division and will be working within the Commercial Group of NSW Treasury.

As you grow in your role at Treasury, there may be opportunities to be a subject matter expert and to be a key contact for the business group.

These roles in the MPD will provide you with the opportunity to expand your network as you will have the chance to work with multiple teams, agencies, external stakeholders, and organisations to help shape your career.

Achieving Success

These roles will suit applicants with a range of skills and experiences and from a variety of backgrounds including those set out below. It is not expected that applicants will demonstrate all attributes referred to below.

- Experience in infrastructure, energy transition, major projects or project finance at a public or private sector organisation, legal or professional services firm.
- Experience structuring, negotiating and executing infrastructure, energy transition or precinct development and taking a lead role in transaction management including commercial/legal and/or financial workstreams.
- Experience in the commercial aspects of procuring and delivering infrastructure and major projects including with respect to cost and delays
- Experience with various contracting /delivery models, risk allocation and project finance.
- Tertiary or postgraduate qualifications in engineering, commerce, finance, law or in a related discipline.

You will work across a number of sectors including the State's renewable energy transition roadmap, transformative transport projects or helping to deliver critical new social infrastructure in the health, education, social housing or corrective justice sectors.

This role liaises extensively with other areas within Treasury, with NSW government agencies and equivalents in other jurisdictions across Australia, and with external stakeholders.

If you are an experienced infrastructure professional looking to move into an exciting role with access to the highest quality major projects work available in the State, we would be very keen to hear from you.

About the role

- The Senior Associate is an integral member of the team and will play a leading role in relation to discrete aspects of the procurement and delivery of infrastructure projects and commercial transactions.
- The role will suit an individual with experience in the industry and the ability to work independently and make key decisions and make an important contribution to negotiations, strategy discussions and commercial evaluations.
- The Senior Associate will support and develop other members of the team.

Investing in you

The team you will join is made up of a diverse and welcoming group of people. We understand what starting a new job is like, and to ensure you have the most positive experience we will 'Buddy' you up with a team member to help settle you in.

Just some of the **benefits** of working with Treasury include:

- Flexible hybrid work at our Sydney office with 35-hour standard weeks
- Accrual of flex time for extra hours worked, promoting work-life balance.
- Ongoing learning opportunities through expert-led sessions and online training
- Wellbeing programs to support your mental and physical health.
- Various leave options, including paid parental and carers leave.

Read more about our [benefits](#) and how we [invest in you](#).

Interested in working with us?

We would love to learn more about you!

We welcome applications from all ages and genders, Aboriginal and Torres Strait Islander people, people with disabilities, LGBTQI+ and diverse ethnic and cultural backgrounds.

How to Apply

- Read the [Senior Associate Role Description](#) to learn more about the role and submit your application ONLY via the [I Work for NSW](#) job platform.

NSW Treasury is an accredited [Disability Confident Recruiter](#). This means we provide a fair and equitable recruitment process to all candidates. People with a disability can apply for our jobs without experiencing barriers. We are committed to being an employer of choice for the people of New South Wales.

NSW Treasury is accredited as a Level 1 Activate Carer Employer.

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How we get to know you:

- an up-to-date resume detailing your knowledge, skills, and experience in relation to the role.
- complete pre-screening questions as part of the application process.
- partake in a behavioural based interview and undergo additional assessments if shortlisted.

A **talent pool** may be created for ongoing and temporary opportunities in the same role or grade that may become available over the next 18 months.

Read more about what to expect in the [hiring process](#).

Eligibility

To be eligible to apply for ongoing employment at NSW Treasury, you must be an Australian or New Zealand citizen or permanent resident of Australia.

NSW Treasury does not provide relocation expenses, nor can we support employer-sponsored work visas unless specifically referenced in the advertisement.

The successful candidate will be required to undergo background checks and provide confirmation of tertiary academic qualifications before commencement.

Any questions?

Visit our [Careers Centre mailto:](#) or contact our Talent Advisor **Grace Senituli** grace.senituli@treasury.nsw.gov.au

Close of applications: 9: 59am Monday,29 July 2024