

The logo consists of two overlapping circles. The left circle is white and contains the letters 'IPFA' in a bold, black, sans-serif font. The right circle is a gradient of blue and green and contains the word 'Learning' in a white, sans-serif font.

IPFA

Learning

The background is a vibrant, high-resolution image of a sustainable energy landscape. It features several large wind turbines with three blades each, standing on rolling green hills. In the foreground, there are large solar panel arrays. A clear blue river flows through the center of the landscape, reflecting the sky and the surrounding greenery. The sky is a deep blue with scattered white clouds, and a bright sun is visible in the upper center, creating a lens flare effect. The entire scene is framed by a blue border on the left and top, and a green border on the bottom and right.

Making Sustainable Infrastructure Bankable and Value Creating

Overview of the Course

Sustainability is now critical to infrastructure, but making projects bankable, investable, and value-driven remains a challenge. This practitioner-led online course (delivered across two 3-hour sessions) focuses on the practical realities of implementing sustainability in infrastructure projects, particularly in complex and emerging markets, and how this supports both bankability and value creation.

Through real-world case studies, practical exercises, and insights from industry experts, you will learn to apply sustainability principles with confidence and clarity, including practical approaches to sustainable finance and transparent, responsible project management. The programme also offers opportunities for peer-to-peer networking and collaborative discussion, preparing you to lead infrastructure and energy initiatives that are financially robust, future-ready, and aligned with evolving market and investor expectations. This course bridges the gap between sustainability ambition and financial performance, helping you turn sustainability into a driver of bankability and long-term value.

Who should attend?

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Project developers, finance, investment, or asset management professionals seeking practical tools to enhance decision-making and value creation.

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Mid-level professionals in infrastructure and energy looking to integrate sustainability, risk, and resilience into projects and investments.

Some of our previous delegates include

Senior Director – Associate –
Consultant – Engineer –
Director – Associate Director –
Senior Advisor – Lawyer –
Junior Associate – Solicitor –
Commercial Adviser – Analyst
– Portfolio Manager

Learning outcomes

- Understand how sustainability affects bankability, cost of capital, investor decisions, and long-term asset value.
- Identify and manage the risks that delay projects or prevent financial close – especially in complex and emerging markets.
- Apply practical tools to structure and assess projects from both equity and debt perspectives – with a clear focus on value creation.
- Navigate investor expectations, regulatory requirements, and ESG frameworks with greater clarity and confidence.
- Structure and evaluate sustainable finance solutions, including green bonds, sustainability linked loans, and KPI driven covenants.
- Strengthen governance, reporting, and approaches to avoid greenwashing and protect long term financial and reputational value.

Meet our trainer

Our lead trainer will guide you through Implementing sustainability using a structured approach, with case studies throughout the course.



Christopher Reeves
Independent Operating Partner
Vice Chair (ECG) of OECD Blue
Dot Network



Each module will enable you to gain a foundation in your understanding of Sustainability and ESG and accompanied by **case studies** to illustrate the topic.

Day 1 – course modules

L

PART ONE: Resilience in a Changing Investment Landscape

Material sustainability risks; investment trends; regulatory shifts; equity return implications

1

PART TWO : Equity Investment Screening & Due Diligence

ESG screening frameworks; risk appetite across asset classes; diligence processes; "no-go" flags for equity investments

2

PART THREE: Case Study: Data Centre Resilience & Value Creation

Interactive scenario: Data centre development; equity value protection through operational excellence; long-term value creation

3

PART FOUR: Performance Management & Portfolio Risk

Operationalizing sustainability in portfolio management; double materiality; performance optimization; exit strategies

4

Each module will enable you to gain a foundation in your understanding of Sustainability and ESG and accompanied by **case studies** to illustrate the topic.

Day 2 – course modules

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PART FIVE: Sustainable Finance Instruments & Structures

Green bonds; sustainability-linked loans; KPI design; covenant structuring; credit enhancement through ESG

5

PART SIX : Credit Risk & ESG Integration

ESG factors in credit assessment; loan documentation; monitoring and reporting; regulatory compliance; avoiding greenwashing

6

PART SEVEN: Case Study: Toll Road PPP Financing Structure

Interactive exercise: blended finance; stakeholder risk mitigation; SLL structuring; community value creation as credit enhancement

7

PART EIGHT: Risk Allocation & Transaction Structuring

Debt-equity optimization; risk allocation between lenders and sponsors; security structures; project finance risk management

8

Course information

Format	Virtual group training led by a practitioner with industry case studies
Duration	2 x 3.5 hr sessions
Course Locations	Virtual
Fees	IPFA Member Rate: £750* / €855 / \$985 *plus VAT Non-Member Rate: £900* / €1,025 / \$1,180 *plus VAT
CPD	Delegates will receive a certificate on satisfactory completion of the course, plus 6 CPD points.
Course Dates	Find available <u>dates</u> in your region on our website

- Discounts for multiple delegates are available.
- This course is also available in-house. [Contact us](#) for more details.

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What our delegates say

'This was a fantastic course to attend, bringing together people from various backgrounds and with it each of their individual experiences.'

'Delving into the insights via first-hand case studies and networking with peers in the industry was particularly rewarding.'

'It was great to connect with the other participants and proved an excellent platform to exchange ideas, share views and gain valuable insights in infrastructure projects.'

Deloitte. **ARUP**

CLYDE&CO


Infrastructure
and Projects
Authority

AMBER
INFRASTRUCTURE GROUP

FitchRatings

 **NORINCHUKIN**

 **Strukton**

COMMERZBANK 


WÄRTSILÄ

SIEMENS


**AVIVA
INVESTORS**

NORD/LB

In-house training

IPFA Learning also delivers in house training which is tailored to the needs of your Organisation and can be delivered virtually or at a location of choice.

If you are planning team training, find out how we can help you:



We tailor the content and case studies to focus on the topics and issues relevant to your organisation



Your team can learn together, at a convenient time that suits you



A cost-effective option if you have multiple employees needing to attend a course

Contact us for more information.

Professional development and progression.
By practitioners for practitioners



Australia | Sydney & Melbourne

- Understanding Project Finance & PPPs



UK and Ireland | London & Dublin

- Project Finance Fundamentals
- Project Finance Advanced



Asia | Singapore

- Project Finance Fundamentals
- Project Finance Advanced



Cont. Europe | Amsterdam & Frankfurt

- Project Finance Fundamentals
- Project Finance Advanced



Middle East | Dubai & Riyadh

- Project Finance Fundamentals
- Project Finance Advanced



Virtual Live Training

- Masterclass in infrastructure Investment & Finance
- Implementing Sustainability
- Asset Management



Check our [website](#) for dates for public courses and [contact us](#) for in house training options.